

The Integrated Production Hub Model: local potential, made *bankable*.

The IPHM is AMPM Futures' development framework. We built it inside a real project, refined it across four countries, and aim it at one outcome: integrated systems that reach bankability. Production, processing, energy, water, digital management and community ownership are designed as one economic system.

SEVEN LAYERS, ONE BANKABLE SYSTEM

- 07

Global markets & export platforms
Offtake agreements and export logistics that anchor revenue from the first day of design.
- 06

Processing & value addition
The margin-capturing layer: processing at source instead of exporting raw.
- 05

Integrated production systems
Agriculture, aquaculture, fisheries and livestock designed to feed each other and the processing core.
- 04

Energy & water infrastructure
Renewable, self-sufficient systems that de-risk operations and decouple hubs from grid fragility.
- 03

Digital infrastructure: AI, IoT and ICT
Cloud-based platforms integrating monitoring, predictive analytics and granular farm management.
- 02

Community skills & ownership platforms
Training, cooperative structures and enterprise development make communities participants and owners.
- 01

Local resource base
Every hub begins with what a place can genuinely produce: land, water, fisheries, livestock, energy potential.

Read bottom-up. Each layer de-risks the ones above it.

Developed through real project work, not theory: the model took shape between 2019 and 2022 in the Cape Verde Fishery & Agri-Tunnel PPP, and has been applied and refined across Zambian agriculture, Namibian livestock and Cameroonian renewable energy.

THE DE-RISKING LOGIC

- Market risk · diversified by design.**
Revenue across poultry, fish, vegetables, processing and energy; internal offtake means each system has a buyer before it has a market.
- Production risk · controlled environments.**
Climate-resilient agri-tunnels, controlled aquaculture and precision systems with predictive analytics.
- Infrastructure risk · hubs own their systems.**
Energy, water and logistics inside the hub design rather than dependent on fragile public systems.
- Social risk · communities share in ownership.**
Community ownership aligns local interest with project success from the first day, by design.

FROM CONCEPT TO FINANCIAL CLOSE

- Originate · resource identification and integrated concept design.**
Deliverable: project concept & development brief.
- Prove · feasibility, site assessment and engineering with proven partners.**
Deliverable: feasibility evidence base.
- Structure · bankable business plan, offtake, risk allocation, funding strategy.**
Deliverable: a project that capital can commit to.
- Deliver · funding mobilisation, deployment, then replication.**
Deliverable: an operating hub, and the next one.

US\$1tn Projected size of Africa's food & beverage markets by 2030, per the World Bank.	US\$75bn Africa's annual food import bill, per the African Development Bank, 2023.	US\$1.57tn Global impact-investing AUM, growing 21% a year since 2019, per the GIIN, 2024.	US\$137m+ In structured development across AMPM Futures' four current flagship projects.
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Sources: World Bank, Growing Africa, 2015; African Development Bank, Dakar 2 Summit, 2023; GIIN, Sizing the Impact Investing Market, 2024. All project figures are targets or projections, stated per development stage.